

The Rabbi Daniel Lapin Podcast

Episode: 5 Timeless Truths Equally Useful For Both Romance and Finance

Date: 01/07/22 **Length:** 1:08:16

SUMMARY KEYWORDS

money, marriage, people, physical, woman, happy, build, man, spiritual, buy, amnesiac, number, person, communication, building, airplanes, true, absolutely, sweater, world

SPEAKERS

Daniel Lapin

TRANSCRIPT

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Daniel Lapin 00:01

Welcome to the Rabbi Daniel Lapin show. Thank you for tuning in. Thanks for being part of the show where your rabbi reveals how the world rrrrrrrreally works. Great to be together again, and great for you to know that you are part of the show that nine out of 10 doctors guarantee the show that brings added visual clarity, happiness, virility, and relief from back pain. The show in which no electrons are injured, and no carbon is produced a show with zero tolerance for drifters, dreamers and derelicts. And for all the rest of us. Why don't we just dive right in to the things you really care about? Are you interested in theology? No. Theology is what people think about God, who cares? Now we talk about what God thinks about people, that's entirely different. Do you really care about impeachment hearings on Capitol Hill? No? Do you really care about the latest fecal mess in the city of San Francisco? No, those are not things we talk about. We talk about things that really matter in your life. We speak about things that impact your bank account, your pocketbook, your money. We speak about things that impact your relationships, sexual and non-sexual relationships that have to do with family and the creation of family and those that have to do with friendships and finance. Those are the things we talk about. And so right now, let me tell you, that when Boeing or Airbus, or Bombardier, or any of the major airplane manufacturers in the world, build an airplane, do they tell you when you take delivery of an airplane? Do they say to you, hey, you know what, we're guaranteeing you a 98.7% success rate. The plane you bought from us? 98.7% likelihood that it will fly well? And if it doesn't, hey, you know, you are our beta testers. If it doesn't just tell us and we'll repair it or replace it. No problem. No, that's not what happens. They tell you, the plane will fly 100%. And they're right. And that's why it is when a problem happens. As with Boeing's, ill fated 737 Max, with the automatic attitude adjustment software, when something like that happens, it's a huge deal. Because we are all accustomed to the fact that when you buy an airplane, you don't have to worry it's not there's not going to be a lemon coming off the assembly line. And you know, that doesn't even happen with cars anymore, you buy a car 100% likelihood that is going to be just fine.

Daniel Lapin 03:36

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How about if you build a building? Again, you know, with the with the exception of external factors like saboteurs and terrorists, but when you build a building, the architect and the engineers, they don't say to you, you know what, we're gonna give you about a 98% certainty that this building will stand. No, it's gonna stand. And what's more, so sophisticated have they become that they'll even tell you it'll withstand a hurricane, it'll withstand an earthquake, of a certain amount, you don't have to worry. That's how it works, because it's all predictable. You build a ship. Alright, I used to I used to build boats. I used to build boats out of ferro cement also, but boat built one boat out of wood. Love building boats. And at no time, do you say well, you know what I'm following this design. I'm following engineering instructions. I think there's about an 80% chance this is going to float. That's not how it works. The Titanic was a huge exception. It hit an iceberg. But ordinarily, when you buy a ship, it doesn't sink. That's the normal. I think it's safe to say about 100% is very close to 100%. 100% airplanes fly, 100% of buildings stand. That's how sophisticated we've got - years of experience. Now, I asked you have we had more experience building airplanes, or more experience starting businesses? Well, I think you'll agree that airplanes started at the beginning of the 20th - early in the 20th century, but we were creating businesses going back 1000 years. The the great Hanseatic League, towns like Lubeck, on the on the Baltic Sea, and many other towns were part of a place where business people aligned with one another and and built organizations. We've had even more time and experience building businesses than we've had building buildings, ships, and airplanes. How about marriages? Have we had more experience building ships or more experience building marriages, much more with marriages, steamships, powered ships to cover from sail, right in the in the 19th century, basically, and well, little bit a little bit earlier, but not much. I mean, that was about when, when people began to start traveling and indeed, steamship, a steamship took Mark Twain to Israel, in 18, in the 1860s, right, because at that point, it was becoming - and it was by those standards it was a luxury liner. And so by about that period, like 1000, American Christian Zionists were traveling to Israel every year by ship. ships have been around for a fairly long time. But how about marriages? Even longer! So wouldn't you think that if we hit just about 100% reliability rating on airplanes and 100% reliability on ships and 100% reliability on on buildings and airplanes and ships, then don't you think we should hit at least 100% right even more on things like businesses and marriage?

Daniel Lapin 07:16

And it turns out not to be the case. As a matter of fact, the success rate for new business startup startups is very bad. And it's difficult to have exact figures. By the way, even though there many places that cite figures, not really reliable, is it one in two fail in the first seven years? It may be not quite as bad as that may be like that. But it's bad. I mean, we're certainly nowhere near 100% success rate when people start businesses, when people start marriages wouldn't tell you a thought, something that is so already firmly entrenched in the human experience that we should have a down, right, go get a book on marriage get married, nothing to worry about. And yet again, the success rate for first marriages is not as low as 50%, in spite of the fact that you'll hear that figure batted around, I have investigated that. And that is an attempt at coming up with a consolidated figure for first, second and third marriages. second, and third marriages are notoriously shorter lasting than first. So what is the success rate for a first marriage in America today?

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Daniel Lapin 08:35

It depends on how much time you say like, what is the chances of a first marriage lasting 20 years? I think I think somewhere around about 60 to 70%. Not great. It's really not a great statistic. Even if it's 75%. It's it's not good enough. So why is it that on businesses and marriages, you try to build a business, you try and build a marriage? Very challenging, no guarantees at all. But you're trying to build a skyscraper, a submarine, a cruise liner, a jetliner and you get 100% reliability? Answer...well, you are not a new listener to the Rabbi Daniel Lapin show, are you? If you are Hey, welcome, happy to see you. But if you are already an established regular listener, well, then not only do you earn my respect and appreciation, but you already know the answer to that question. The answer is that it's much easier to deal with physical things than spiritual things. physical things can be completely predictable. And so yes, I build a skyscraper or a submarine or an airplane. These are physical challenges. I can work out the equations I can study the strength, the materials and adhesives and fittings, all of this can be calculated out. And it'll work out exactly like for calculation, because there are no variations on physical commodities.

Daniel Lapin 10:15

Now spiritual, different story all together, when it comes to marriage, a man and a woman committing to one another, to be united and to create life and to build their own lives together. This is a hugely spiritual undertaking to build a business and here's the shocker. A lot of people would think that building a business is materialistic, oh, he's just interested in the money, oh, it's material. Nothing could be further from the truth. Building a business is a supremely spiritual endeavor. It is very, very spiritual. And because Spiritual things are much harder to predict, than physical things. It's harder to predict the success ratio of businesses and marriages. But wait is money spiritual? What are you talking? Yes, sure. It is? Sure it is. I have spoken in the past, about a woman I know whose name I will never tell you. I will not identify her. I want you to know you could waterboard me. That's right, waterboard me. And you won't get the name from out of my lips of this woman. But this woman whom I know, well, will drive halfway across town in order to buy gasoline for her car at four cents a gallon less than the local place. And I might say to this lady, you know, it doesn't make sense, because you're actually going to use more gas than is saved by the four cents a gallon worth of gas, you'll save by going there, you're better off just getting it out that there would be a materialistic explanation, there'll be a physical explanation. It totally ignores the spiritual dimension, which is that this particular woman has a need to get a bargain, she has a need to pay less. That's just a part of it's a spiritual thing. It's not a physical thing. Right? There is no squirrel on the planet that would be willing to exert additional energy in order to get a shiny acorn.

Daniel Lapin 12:35

It wouldn't happen. Because animals are physical, but people are spiritual, without holding reason that brands work is because transactions financial transactions are spiritual. Right? When you when you buy a certain brand, right, there are many, many certain brands that men and women turn to. Is that a physical world? Yes, it's higher quality. That's why it maybe it is maybe it isn't. But it's an emotional, spiritual reason that makes you want that particular brand. Right cars, cars, commoditize you on transport get a car. But wait, why do you need so many different brands? Well, because I care about

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my children. And I care about their safety. So I'm going to buy a Volvo. Yeah, right. Oh, yeah. The cars on the road do not get built according to government requirements and regulations. No, they build sloppy dangerous vehicles, only Volvo builds really safely. Come on, if you believe that, no, this is built into people. And they've identified brands as filling certain needs. And whether you're buying paper towels, or you're buying food products, or you're buying anything, at almost always the spiritual dimension is a very important part of the whole process - can't be escaped. And so yes, building a business is very spiritual. Building a marriage is obviously very spiritual. And not surprisingly, they both have about the same success ratio very, very similar. And that in itself isn't all that surprising. Because we, we find that there are other similarities about building a marriage relationship and building a business. As a matter of fact, there are five specific similarities, five specific similarities between money and the marital relationship making money and the marital relationship. Let me tell you what the five are.

Daniel Lapin 14:53

Okay. Number one, you need to interact with another person. Number two, communication is what causes the transaction brings about the transaction. And number three, both. In both instances, the focus is on the needs and the satisfaction of the other person. Number four. One is in both cases seeking something spiritual, not merely physical. And number five, both instances, money in marriage, the marital relationship and the money, relationship or transaction, you are better off afterwards than you were before.

Daniel Lapin 15:30

Okay, let's take a deeper dive into each of these five things. But before I do that, let me ask you this. Let's imagine you meet a 20-year-old amnesiac guy knocks on your door. Hi, can you help me? Well, I'll try. What do you need? Well, I've lost my memory. And my doctors told me I'm never getting it back. Okay, how can I help you? Well, he says, I, I know how to put on my pants. I've got a rough idea of how cars work and how traffic works. So I kind of see and understand most of that. But I have absolutely no recollection of what lies ahead. I'm 20-years-old. And I need to know what I don't remember anything. I mean, I remember basic arithmetic. And so but I didn't remember anything beyond that. What I need to ask you for your help is can you tell me? What are the absolutely vital things that I need to know and understand in order to have a successful life? What are you gonna say to him? Well, okay, number one is you gotta know how to mow a lawn? Really? Is that what you said, and, okay, let me tell you, I'm pleased you're knocks on my door. Here's number one, make a note of this, I don't want you to forget it, you have to learn ballet dancing. Now, you can see the world is full of things that you would never dream of saying to the 20-year-old amnesiac look, if you want a successful next 60 years of your life, you really need to know these things. And so think about it, there are two things. And there are really only two things that you would say to him. Look, here are the two most essential things you got to get down. What are they?

Daniel Lapin 17:17

And I think you would agree the answer is, number one, you've got to learn what money is and how to get a job, and how to hold a job, right? You got to figure out how to make money. There are people who

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can tell you this, there are people who can help you. But that's number one. You got to be financially independent.

Daniel Lapin 17:39

Number two, you need to find a woman, you need to know how to marry her and make her marry you. And you need to start a family. If you got those two things, right, everything else will fall into place. You don't have to worry about anything. You follow what I'm saying? When you get right down to it, this 20-year-old person has lost his memory. Those are really the only things you need to know. Because at the end of the day, if he's got a terrific marriage and a wonderful family, and no money worries, his life's a huge success. It's fantastic. It's as good as it gets.

Daniel Lapin 18:18

And that's why those are the things that you would tell him, you're not going to tell him well, the first thing you need to do is you need to enroll in a course to master gender studies. Now, listen, I think maybe the first thing you have to do is you have to learn about racial prejudice in medieval Italian literature. No, I don't think so. Now, you get right down to it, you want a successful life? Those are the two things, money and marriage, male-female relationships, get that down and get money down.

Daniel Lapin 18:56

Okay, so now, let's go back and look at these five similarities. These five more than similarities, there are commonalities between the marital relationship and the financial relationship. Okay, number one was you need to interact with another person. Okay. If you are isolated if you are in the Sahara Desert, sitting on a sand dune, with a whole pile of Snicker bars, and a few cases of Coca Cola and you're as happy as could be, you will never be able to make money. It's not possible because you are not in connection with any other people. Money comes about when one human being serves another. Now, I don't want to spend a lot of time elaborating on that because I've written books on the topic. If I've just said something that really baffles you, and you think to yourself, well, that's not the definition of money I learned at college and econ 101. There it said Money is a medium exchange, etc, etc, etc, blah, blah, blah, blah. No, money is a spiritual evidence of one person serving another. That's all it is. And so if the if you're going to make money, you absolutely need another human being with whom to interact. So you have to know that. And the more people whom you can interact, the better off you are. Financially, no question about it. How about on the marital relationship? You need to interact with another person? Absolutely. Right? self evident. Right? It's pretty clear.

Daniel Lapin 20:42

A sexual or a marital relationship? No, it has to have another person clearly. Alright, number two, communication brings about the transaction. That's right. This is one of the reasons that I teach in all my material, including the Financial Prosperity Collection, the 10 hour video program, you'll see on my website, I teach that you have to improve your gift of the gab, you've got to be able to increase your fluency and your ability to articulate effectively, you got to be a better communicator than you are. And I give you ways in which to do this. Because your mouth, your ability to speak is one of your most important money making tools. So you need to develop it, we need to be very careful not to hurt it or

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harm it in any way. There are a number of ways in which to harm your ability to communicate, but how effectively you can suggest a transaction to somebody else, how effectively you can sell something to somebody else, how effectively you can have a meeting and and bring about a partnership with somebody else depends on how effectively you can express the idea and with what conviction you come across. So the communication without communication, there's never going to be a financial transaction. Right? Doesn't doesn't happen. How about in the marital relationship? Sure. Absolutely. Because we're not talking about heaven forbid or rape. We're talking about a woman willingly and joyfully surrendering herself to a man she loves and admires. What a great situation. But that only comes about if he has first won her heart with words. And it's one of the reasons by the way, we have a fantastic resource in the store on our website called Hands off this may be love. And it's a book that explains why enduring dating there is so much value huge and tremendous value in not having any physical contact. Because even touching skin holding hands, turns both a man and a woman who are attracted to one another into mental mush. And so the the whole effectiveness of communication becomes eroded by the overwhelming sensual power of skin on skin contact. And so hands off this may be love suggests that if there is this particular book, we have the wonderful book, the the the the thing we explained is that if there's seriousness if you really think this is the right person, then you need to give it the best shot possible. By avoiding the impact of physical contact, you've got to give communication a chance. And even at its lowest levels, even at its most basic level and mundane levels, let's say you know a some low life guys, trolling bars hoping to pick up a girl for a date for the weekend or whatever. Everybody knows that you know that there are tiresome and weary old pickup lines hide you come here often oh, what's a nice girl like you do, etc, etc. These are all useless and any girl who falls for them deserves exactly what she gets, which will be about nothing. And but it's always an attempted communication. And this principle of by the way, is is taught in the serpent, approaching the satanic serpent approaching Eve in the Garden of Eden. Early in Genesis, I recommend you take a look at it. The serpent is trying to seduce Eve into a course of action, which is highly destructive. And he knows any seduction has to start off with communication. He's got to get her talking.

Daniel Lapin 25:02

How do you do that? Well, you always ask a question. And it's a question that demands that pulls on every mental ganglion of the recipient to give a response. So for instance, what the serpent said to Eve is amazing. Hey, Eve. Is it true that God said you guys aren't allowed to eat any of the trees in the garden? Now he knew perfectly well, that wasn't true. But he also knew that he would be almost incapable of ignoring him. I mean, that's just not polite. And you can't say yes, because that's not true. So she has to enter into a communication. He says, no, no, no, no. What God said was that we welcome to eat all the trees of the garden as much as we like, however, we mustn't eat of the tree. And he starts she starts going into all the details. And at that point, there's already a communication and his conversation. And the serpent is well on his way to achieving his devious and snake like, and he's right and so devious and snake like guys, not men, boys, have also they've also figured out the lines that work for picking up girls and girls who allow themselves to be picked up in that situation. I don't want to say deserve what they get, because I don't think any girl deserves what these guys have in store for them. But look, it's it's sad and horrible and tragic. And, but basically, they're, they're, they're, they're wasted in so many ways. And, and, and at a girl who has fallen for a boy like that, she's never quite the

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same again, if the truth be told, I know that nobody wants to believe that Least of all women, but it is true, you have been changed forever. So the idea of communication to bring about that transaction, whether it's economic or marital, yes, communication is the beginning of everything. The the word is how it all starts.

Daniel Lapin 27:17

Number three, I told you that in both the financial and the marital transaction, the focus is on the needs and the satisfaction of the other. And sure enough, that's called customer service. If you come up to a store, let's say you're shopping at Nordstrom, and the sales lady comes up to you and says, Hi. You say Hi, good afternoon. And you're about to say I'm just looking, because you know, she's about to ask what you want, what you might be looking for. Sometimes you're looking for something she's very helpful. Other times you about to just I'm just looking; Just what? looking around. But before you can say that the sales lady says to you. Hi, I'm hoping you buy something of at least \$100 value today because I do need the commission from that. What do you do? You shake your head up? Am I on Candid Camera? I mean, somebody's taking a movie to watch my reaction is so crazy. Who's ever heard of that? Nobody, because that's not how it works. Business comes about by each person focusing on the needs and the desires and the satisfaction of the other person. And that's why the Nordstrom sales lady will say, Can I help you? Are you looking for anything in particular? And then sure enough, you feel as if you are a jewel on the cushion of Nordstrom hospitality. Listen to me, anyone within Nordstrom advertises on the show, maybe that's a good idea. Somebody needs to talk to them. Because I'm happy to infuse about their customer service. That's what we're talking about. Exactly. So, rule number three, remember number one, you got to interact with another human being number two, communication. Number three, you got to focus on the needs and desires and satisfaction of the other person. And similarly in a marital relationship. How does that work, both on a physical level of intimacy and also in day to day marital interaction comes about best when you find ways of making your partner happy. That's what happens it works great.

Daniel Lapin 29:38

Different ways, right? Different things, make a man happy different things make a woman happy. But the focus on the needs of the other person is absolutely fundamental. And and that's why it is even at an intimate level, particularly to the man it's of profound importance, that he is satisfied the needs and desires and satisfaction of his wife profoundly. And the Nordstrom salesperson exactly the same. And whether or not that person earned a commission, if they solved a problem for their customer, they feel good, because that's what they do. That's their profession. It's great.

Daniel Lapin 30:22

Okay, number four, I said number four is that what we're seeking is something spiritual, not just physical. And sure enough, when you earn money, it's not just the money you're looking for. It's the actual earning of it, it's having served another one of God's children. And that's why it is that as I think most of you know, now, we got listeners all over the world. And I love that. And by the way, you must go to my website, RabbiDaniellapin.com, go to contact us? And do tell me where you're listening from? Particularly if it's anywhere, exotic, I mean, anywhere at all. Do we have anyone listening in Uruguay? I

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haven't looked at the map. And I can't see it from here. But I don't remember if we got anyone in Uruguay. How about how about Ukraine? We need some more listeners in Ukraine. That's right. The Land of the most beautiful women in Europe, the Ukraine, where all the Ukrainian listeners I need to hear from you. Okay, Pakistan, I know we got quite a few listeners in Pakistan. But okay, go to the website, RabbiDanielLapin.com and do let me know where you're listening from.

Daniel Lapin 31:36

At any rate, many of you listening from around the world may not be familiar with the American lotteries, right? Where people, foolish people buy tickets, and all the money gets put together, the government takes most of it, and then they leave out some in prizes. And if money is all that makes one happy. If money you know, if this was totally a physical experience, all you got to do is get dollar bills in your hand, then it should make no difference whether you get them from a lottery winning, or whether you get them from earning it by serving another human being. And yet, the difference is stupendous. You can't measure the difference. People who win money through a lottery end up not being very happy at all, and in fact, very often their lives spiral downwards. But people who make good money by earning it, oh, they really derive happiness. And if the issue is physical than money is money, but it isn't. It's spiritual. And part of making money is serving God's other children. That satisfaction makes the money you earn really special. And so in a financial transaction, we're seeking spiritual, not just physical. How about in the, in the marital relationship? And let's talk about the intimate side of that for the moment. Surely that's physical, isn't it? I mean, after all, isn't are we just talking about a little genital friction? I mean, isn't that what this is all about? No, hardly not at all. Well, wait a second. Don't you know Rabbi Lapin aren't you aware that pretty soon men aren't even going to want to date or marry women, they're going to want to marry female robots. Okay, if you believe that, then your name has to be? Well, I shouldn't say I was going to mention the founder of a very newsworthy automobile company. But but no. Look, I understand that a lot of people and a lot of intelligent people say that but intelligent isn't the same as wise. And not only can I assure you that you will never see men preferring robots to women.

Daniel Lapin 34:05

I can even tell you how I know that and why that is. There are other reasons. But I'll give you just one reason, which I'm sure will suffice. And that is Yes, I understand that a robot can give a man pleasure. I do understand that. But that's not nearly as important as the fact that unlike a woman, a man cannot give a robot pleasure. A robot cannot receive joy and delight and happiness and excitement. Only a woman can and it is of supreme importance to a man to be able to do that. To give that joy. And that's one of the reasons that you really don't have to worry. Oh, artificial intelligence is taking over the world - Stop it already. Don't be silly. Oh, men not gonna just want to marry robots. No, no, it's not gonna happen, you don't have to worry, because in both the financial transaction and the marital transaction or the marital relationship, the primary need is spiritual, not physical. And robots cannot provide that spiritual component, only real live women can. And men will always want women, they will never want robots instead, not going to happen.

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And finally, and lastly, number five, is that in both cases, the parties are better off than they were before they're happier than they were before. Let's look at the financial transaction. Well, I'm sure you will agree that when you walk out of the store, with a brand new sweater, a beautiful sweater, with beautiful designs embroidered into it, you can't wait to wear it, you're trying to think of where would be the best occasion to wear this beautiful sweater. And you're happy. And at no point you say, Oh, I regret the \$30 I spent on the sweater. Oh, I wish I had the \$30 back now you're happy you have the sweater. Now, you know, in six months time may lie in your closet unused and you say to her, you know I need to find some way to sell this maybe, maybe there's an app for that. And, and so that that is what happens in a transaction? How about the store from which you? What are you going to the store and say, Hey, are you miserable, that somebody just walked out with that beautiful sweater? Like, are you all sad, the person says you don't understand how stores work, I'm as happy as could be. That sweater was the last one in my inventory of that I was looking forward to getting rid of it. So I can place another order. And a customer came in and wanted just that I'm as happy as could be. And you think to yourself, oh my god, what a beautiful system you created of human economic interaction, you've created a way for two human beings to interact using the miracle of money. And at the end of it, these two - your two human children are happier than they were before. The person who bought the sweater is happier than she was before she bought it. The storekeeper who sold the sweater is happier than he was before the transaction. How beautiful is that? To human beings who are total strangers to one another, interact with one another economically through the miracle of money, and both go way happier than they were before. How beautiful is that.

Daniel Lapin 37:49

And on the marital and intimate level, I probably don't need to spend any time explaining that. Again, the the man and the woman will be the first to agree that under good circumstances, they are both a whole lot happier than they were before. So that is the advice that I give to a 20-year-old amnesiac, somebody who's lost his memory, hey, you just got to learn about money and male-female relationships, and you are going to be just fine. That's how incredible this really is all about. It's something you really are going to appreciate as the years go by that those are the things you really have down. And so that's one of the reasons by the way, and I've written on this lately and one of the Thought Tools, but it's very interesting in the book of Ecclesiastes. And, and again, I know that many of you are Bible, follow as many of you are not, that's fine. But I strongly recommend in any event, that even if you are not religious, and that's fine, I'm delighted to have you on the show. You should nonetheless own a Bible, because it's simply too important a book. It's a book that really has done so much to shape the civilization in which you live and in which you thrive. And I should also tell you, and I'll come back to this in more detail at another time. But in the 19th century, throughout the 1800s, particularly in America, there was a huge and deeply committed movement of Christian Zionism where Christians traveled to Israel. They worked to help make Israel more receptive to agricultural development. And all of this came about through the Bible.

Daniel Lapin 39:55

Also one day I'll tell you about William Blackstone who in 1891 public reached the Blackstone Memorial and that was a petition that he got signed by over 400, prominent and prestigious Americans. Listen,

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I'm telling you something absolutely true. And I emphasize that because it's hard to believe and today's circumstances. But I assure you, it is absolutely true that William Blackstone, who had been a successful business professional himself before became pastor, an evangelical pastor. He secured the signatures of more than 400, prominent Americans, ex presidents, senators, congressmen, the editors of all the major newspapers in the country, Chicago Tribune, yes, the New York Times, The Baltimore paper, the Philadelphia paper, presidents of all the major universities in the country, all signed on to this petition, whose purpose was to get the American government to support the establishment of a Jewish homeland in Palestine 1891, my friends 1891. Israel wasn't founded in 1948. But American Christian Zionists were pushing for this all through the 19th century, all because of the Bible. That's what it was. And so even if you are a secular person, I recommend that you have yourself a copy of the Bible, because it's just too important to volume in the history and culture of where you are in the world, for you to be completely unknowledgeable about it.

Daniel Lapin 41:40

So there you are, it's an inexpensive purchase, but I think everybody should have it. And if you do, you might take a look at Ecclesiastes chapter four. And in Ecclesiastes, chapter four, verse 12. There's a sequence of a few verses, talking about how much more effective two people are, than one person alone, says number one, when it comes to energy and warmth, like two people sleeping together warm each other up to people producing energy. Two people can do more than one. The idea that one and one. In others, if two separate people produce, they will not produce nearly as much as the two people who cooperate and collaborate and communicate. In other words to are much more effective than the individuals working separately, even if you add the products of their labors together. And then lastly, in defeating adversity two are again better than one they can encourage each other, and so on and so forth. So, at the end of that section, the last verse of these examples, these three examples of how two people are better than one, the last verse is, the three-stranded cord will not quickly break. Does that make sense? The Solomon has just told you how much better the two are than one, two is better than one this way two people are better than one this way to a better man this way, don't you think he should have written and the two-ply cord won't break quickly? After all? Wouldn't that prove the point he's making? What is the three stranded cord have to do with it? And it's not in a separate verse as part of this so clearly applies to what he's talking about. Isn't that a great question? Something you really need to look at?

Daniel Lapin 43:44

Why does Ecclesiastes chapter four, verse 12. And the next few verses, why after giving three examples of how to is really much better than one, why doesn't he then say, and the two-ply cord won't break quickly that would prove what he's talking about. Now, the three-ply cord answer, because in all of these cases, human cooperation at its deepest level comes about because of a shared belief in something bigger. Now, I'd like to say God, but it doesn't have to be God. If you get a certain amount of unity in criminal gangs, because there's a belief in something bigger. There's a certain amount of common commonality and ability to cooperate in, in atheistic environments, organizations, regimes, right. Yeah. Anything that you need something outside you need a third thing that helped bring them together. And that's what Solomon is saying he has brilliantly insightful, that it's not just the case of Tom

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and Jerry. Jerry digging a ditch and they'll do more digging together than separately, there's not just a case of Harry and Jeremy, who can between the two of them create energy and warmth. Now, it's that these two people need something bigger, they need a third thing that will help to unify them, and bring about their connection. And this, by the way, is absolutely central. If you are starting a business partnership with somebody, you'd be so wise to make the partnership about even more than just making money. Not that making money as adjust. It's a big thing and of itself. But if you shared something else, between the two of you, wow, you'd really accomplish something. And so that's what Solomon is saying. Two are better than one better needs a three-stranded cord needs the two participants, plus that third external energy source, if you like, that helps to bring about the unification. Well, that applies very beautifully in the area of money and marriage. These are two areas that are very closely connected. Money, marriage and faith is the three-stranded cord in this case. Yes, marriage is something which is better attempted, when you have some money, man speaking to you, man, that doesn't apply to women at all. And you'll have to read more material if you want to delve into that a little more deeply. But for now, guys, you'd be best off making sure that you are actually you've got a few dollars in your pocket, before you said about finding a wife. For one thing, the quality of wife you will win is higher. If you've already proven yourself a little bit financially. Now, some very foolish boys sometimes say, oh, I want to go who love me for me not for my money. And all I can say is that that is silly. It's childish. And it's simply neglects the essential reality, that a man's ability to make money is intrinsically tied to his identity to his masculinity and to his relationships. Show me a man who is making money honorably and honestly, and I will see a man who has relationships, and a man who has earned the trust of other people, and a man who is connected with other people. And a man who looks people in the eye because he has a backbone built on financial independence. Yes, absolutely. If, if I advise a girl as I often do, yes, absolutely. Don't let anybody say, Oh, she's such a gold digger. That is a stupid disparaging term for a woman doing exactly what a wise woman ought to do. Which is make sure that in she's not falling in love with a pretty face. And she's not being drawn by the universal appeal of the bad boy. But she is seeing that this man has a healthy relationship with money. Oh, yes. And she will be happier. There is no doubt about it that women are more comfortable, emotionally, physically and in every way in a relationship when she feels secure. And if a man has a few dollars, the man with her man has a few dollars. Her feeling of security skyrockets incredibly important. And and so what I'm saying is that your ability to attain and achieve and maintain good marriage depends on money.

Daniel Lapin 49:06

But here's the shocker. Like any reliable equation, it reads the same forwards and backwards, right? Two plus two equals four. Okay? Hey, guess what? Four equals two plus two? That's right. You can read it right to left or left to right. Hey, you know what? If you take one atom of hydrogen, and you take another atom of hydrogen, and you add an atom of oxygen, h plus h plus oh, hey, you get water. Absolutely true. How about this one? Hey, he has a drop of water. How about we split it up and we'll get a hydrogen and another hydrogen added out? Yep, that's true as well. Any true equation reads true forwards or backwards. And so if money produces good marriage, then marriage produces good money. That's absolutely right. Men with great marriage relationships do in general much better than bachelors; much, much better financially. And the reasons are real and true and complex and authentic. You cannot miss that even just looking around. And I should tell you one of the very interesting biblical

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sources for what I just told you before, which is that a wise man, a wise young man, a bachelor, first of all, establishes a place to live, he establishes his income, and only after that gets involved with a woman, and one of the places we see this is again, for those of you interested Deuteronomy, chapter 20. And it speaks about then the officers of the army shall address the troops. And they're saying is there anybody who's built a new house but not yet dedicated. He shouldn't go to battle, he should go home to his house list, he builds a house and somebody else gets to live in it. That's something God doesn't like it's it's too depressing, is anyone who's planted a field or vineyard, but has not yet eaten of the produce of that, let him go home, lest he die in battle, and another person that's too painful for God that a human being builds a house, builds a business, builds his plants a vineyard, and then doesn't get to enjoy because he dies in battle too much. And then finally, the last one is there anyone yet who is who has betrothed a bride, but who has not yet married her, he should go back home, lest he die in battle, and another man marries her. Again, too much. Right? A couple falls in love, he goes off to the army, and they never actually live together as man and wife - too painful.

Daniel Lapin 51:42

And so ancient Jewish wisdom takes the sequence there, of what from the sequence of what the officers say to the army? Is there a man who's built a house? Is there a man who's planted a vineyard is there a man who's married a wife, that is the recommended order? First of all, you need a place to live. Number two, you need an income. And number three, you then need a wife. That's the sequence. And that's really what you would say to that guy who lost his memory, and knocked on your door and said, I'm an amnesiac? Can you possibly help me? Can you help me? Know what are the things that I should do in order to make my life successful? Alrighty, well, that is,

Daniel Lapin 52:29

I think, for the moment, as far as we can go, I will just say this, that when the Israelites came out of Egypt, in the book of Exodus, the whole story of the Exodus, and there were two things that had to happen. One was that that they had to gather money, which is again, fascinating, right? Because you think to yourself, anybody who's in, in slavery, and along comes the leader and says, you know, we can get you out of slavery, but you first have to go around, get all the money. They say, Listen, forget the money, just get us out of slavery. And yet no, Israel had to leave with money. That was God's requirement. And they did. Secondly, before they could leave that I have a special meal. And this meal had to be held in a father led home, you know why? Because family is one of the casualties of slavery. And this makes no difference as to whether you are enslaved by the master in the big house on the hill, or whether you are enslaved by government. If somebody else, your government, or your master is paying for your food, and paying for your house and keeping you alive, then that destroys family, because one of the things that makes a man want to be a husband and a father is to be needed. And when government takes over the job of sustaining a woman and her children, yes, the program's called AFDC aid for families with dependent children. Sounds nice, right? Sounds beautiful and compassionate and lovely. Let's give money to all these women who are having children without husbands.

Daniel Lapin 54:10

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Well, not surprisingly, any behavior that you subsidize, you get more of, and you get fewer and fewer men interested in being married. That's right. And so in order to solve the problem of slavery, God knew he could get the Israelites out of slavery. But how do you get slavery out of the Israelites? Number one, they've got to have financial independence. And number two, they've got to rebuild their families. And that's why the Pesachal lamb meal had to and it is stressed - had to be held around a meal with a family around the table. Father led! Got to be father lead. And the same thing is true. At the end of the garden of Eden story, Adam and Eve are banished out of the Garden of Eden into the world and they're given two things. Bread - a metaphor for money, and each other, a male-female relationship or marriage. That's right. You want to survive in this world, you want to thrive in this world. You need money and marriage, those two things go together. Don't for a moment think that you can forget marriage and just make money, and you'll be happy. Don't for a moment think that all you need is love, as the Beatles so famously sang so long ago. No, it doesn't work like that.

Daniel Lapin 55:31

So let's take a gentle bank to the right, and heading for a final approach, as we bring this show in for a landing. And look, you are either a man or a woman. And you are either married or single. Now, if you are no longer married, you might be divorced, you might be widowed, but you have children, then you are already way ahead of this game. One of the most dreadful lies that has been promulgated over the last number of years, particularly to young women. And this, this starts in in middle school, or maybe even earlier than that, and goes all the way through high school and beyond, is that the most fulfilling thing you can do as a woman is to have a satisfying career. And this is just obviously a flagrant lie. And, and one that inevitably produces great disappointment. And one need only read the literature, you don't have to have been a rabbi, and had large numbers of young women crying in your study about having realized too late on this fundamental thing, so but so if you've already got children, you're way ahead now, could your relationships with your children be improved, of course, no matter how good they are, everything can be improved. And, and that's not a bad thing to be doing, no matter how old you are.

Daniel Lapin 57:18

But other than that, if you are a single male, or a single female, never been married, or you are married, single, married, female, married male, either, either in all of these cases, there is something of value in today's show. If you are a single never be for married woman. Well, you know what that is right? You have to be thinking marriage. And, and please, if you are one of these young women, infected by the destructive dogmas of feminism, and you have managed to convince yourself or your sisters have convinced you that that men are intimidated by you. And that's why they don't want to go out with you and they don't want to coach you. They're intimidated by your success. Please be corrected by your rabbi, I assure you, men are not intimidated by you. They just don't want to think of living with you. It's something very different. And so there are a lot of things to do, there are a lot of things you can do. If you are genuinely interested in being becoming a wife, and hopefully a mother, there are a lot of things you can do. Admittedly, as I've spoken about many times in earlier episodes of the show, the actual act of proposing marriage has to be male driven, for reasons I've discussed, but there's a lot that you can still do.

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And if you are a single man, well, then number one, you need to make sure that you are in the position of already generating income, because it's almost impossible to think creatively and productively about marriage if you don't have a financial path in life. So if you happen to be a young man, and you are racking up debt at college, doing a course on colonialism in climate change, or political ecology, or racism in Icelandic literature, Please quit, not tomorrow, today, quit and go and spend a year becoming a rigger. It'll take you 40 hours to get yourself an OSHA safety license, go and find a company that will take you on as a rigger and teach you the ropes. And believe me, at the end of the year, you will have so many opportunities opening up for you. So many things that will be happening for you. Now, there's a Dr. Robert Malone, who was instrumental in developing various vaccines over his career. What's interesting is that he started out as a carpenter. He was, he was doing basic, basic carpentry work after high school. That's what he did. And after he'd been doing that for a little while, he suddenly got it into his head that he wanted to become a doctor.

Daniel Lapin 1:00:59

And with huge force of will, and great persistence, that's what he did. My point is that if you are a young, recently, high school graduate, out of high school, and you don't know what to do, so you decided to go to college, and at college, you didn't know what to do. So they lead you into a course on the colonialism and climate or racism in Icelandic literature, or anything else equally stupid. Get out of there, you're getting nothing of any value, you're wasting your time, valuable, valuable, valuable days of your life at this stage, get out of there, you don't know what to do, go and become a rigger. That's all, that's all you'll learn really useful skills, you might find yourself basically your rise as high as you possibly can and want to. So it's it's, I'm picking rigging, because you only need a high school ---, you basically, a high school diploma would work as well. Basically, it's what you can do, it's, and by the way, when people tell you about the gender pay gap, what they're sometimes looking at are fields like rigging. And what they do is they divide all the money earned by women in rigging, and they compare it to all the money earned by men in rigging. And guess what, those two numbers are not close to one another. They then claim see gender gap, not at all that I'm thoroughly dishonest, because it doesn't take into account the fact that very few women choose the job of rigging. It's extraordinarily physical, very strenuous, a lot of it is outdoors. And it requires physical strength, it is also dangerous. So it's naturally and understandably. And I'm far from criticizing, I mean, of course, women are smart not to select that. It's just, it's not good for men anyways. But anyways, that's what happens. And it is nonetheless for guys a perfectly wonderful entry into the wonderful world of work. If you don't want to do that, then go and find a sales job. I don't care what it is.

Daniel Lapin 1:03:29

Pharmaceuticals, tractors, bulldozers, machine tools, anything at all find a sales job, where there's only one thing you need. And that is a sales manager who's really devoted to mentoring people. You don't want a sales job in a company that counts on high turnover, where they just burn through sales people, you want somewhere where the sales manager is somebody who really is looking to build a team. And and you will learn things, I promise you are not only more valuable to you than then some of the silly courses I mentioned earlier, but more valuable to you than many, many, many other things you could

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possibly do at college. So those are definitely ways that that you could move ahead. And people who are already married men and women who are married, hey, you know what, how about a time to enhance your marriage, work on it a little bit, develop it, expand it, grow it? And all of these things are possible. And by the way, a way to communicate to your husband ladies, if you are attracted by the notion of perhaps seeing if there's a way to enhance every aspect of your marriage

Daniel Lapin 1:05:00

We sometimes do a little bit better in being written to than being spoken to, we sometimes don't hear so well. And, and the technique that I often recommend to wives is write your husband a letter. You know, read it, read it carefully, several times. And certainly wait a day, after you've written it and read it again, and then send it either in email, but I would always prefer real paper. And, and let it always, it shouldn't just be complaints. But it should also have real ideas, things you could be doing things that the two of you could do together, that would open up new vistas in your marriage, something really very, very worthwhile doing. Always a good start for all of these things.

Daniel Lapin 1:05:53

In this show, I've been focusing on money and marriage. But as you know, the five F's focus on all five of your EFS. And so, if you have not yet downloaded for yourself a free copy of our book called The holistic EU, then you definitely want to go to our website, and you will look for we happy warriors. And at There you go to Rabbi Daniel Lapin calm, and you'll find a tab for we happy warriors. And under that you'll find the holistic view the e book, and you can download that for free right away. And it will be mind expanding, it will be truly exciting, in that it opens up possibilities that if you haven't done this project before, will will be exciting and transformational. It's it's going to make you suddenly aware of how every part of your life interacts with every other part, divided into the five main categories of friendship, faith, family finances, and fitness, and how these all interconnect with one another and how you can really benefit from them in every aspect of your life, even though we've been focusing on finance and marriage today. So my dear friends, I Thank you always for promoting the show, and for telling folks around it. You know, if you tell one person a week about the show, that's like 50 people a year. So it's definitely working, because I love the numbers and it makes me excited fills me with added resolve to give you the best of which I'm capable. So thanks very much indeed for that. Thank you all for participating. And I want to wish you a week of growth as we start 2022 a week of growth in your family and in your friendships and in your finances and and in your faith and in your fitness. I'm Rabbi Daniel Lapin. God bless.